Worst/Best Case Scenario

Anticipating the needs of your guests is a sign of quality service. Develop strategies for your chosen guest scenario that depict the outcome if the employee handles the problem poorly and another scenario that shows the employee anticipating the needs of the guest.

Guest Scenario	Worst Case	Best Case
Example: Guest is delayed for a convention due to flight cancelations	Guest misses first day of exhibits	Offer the guest transportation from the airport to the hotel
	Flights are delayed even further	Offer guest upgraded hotel room
	Guest is rushed to set-up booth for exhibits	Offer guest assistance in setting up booth at convention